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Course Name: Economic Literacy Course Code: ECON 201 Go Live Date: 08/01/2030

Faculty Name: Jane Doe, MBA, PhD

The Big Idea: What's the most important concepts you want your students to walk away mastering? What do you hope they remember in five years from now?

I want my students to remember the essential concepts, principles, and vocabulary of modern economics. At the end of the course, the students will be able to see how these principles impact the world around them. They should also remember that *education* is the best economic policy there is.

Relevance: How can theory be applied in practice? Are there current events that can be discussed? What assignments can you use to mimic what they will be doing when they graduate?

Students will work in small groups each week and take on the role of an Economic Development Assistant for a country of their choice. Within these small teams, they will apply their knowledge of economic principles to develop a portfolio meant to be reviewed by the head of an Economic Development Agency. This will be presented in the final week of the course in a mock conversation with the agency head.

Instructor Presence: What strategies and scheduled communications can you use to help support students' learning?

Each week begins with a thought-provoking economic question posed by the instructor; I will also include text to set up the content that helps to relate the topics to real world examples that may help students with their final project. Students will also participate in course discussions with instructor feedback and guidance. In the culminating project, the course instructor will pose as the head of an Economic Development Agency.

Students will receive weekly announcements reminding them about the project and suggested check points.

Course Learning Objectives:

From your syllabus, check that they are written using active verbs.

At the conclusion of the course, students will be able to...

- CLO 01. Examine factors that impact a countries income and economy.
- CLO 02. Investigate how supply and demand effects economic surplus, and market-based regulations.
- CLO 03. Compare market conditions that favor small business to those that favor large businesses
- CLO 04. Examine how large and small businesses interact in the economy.
- CLO 05. Calculate taxes with graduated rates
- CLO 06. Apply economic fundamentals to understand controversies surrounding taxes and tax preferences.

- CLO 07. Compare the effects of globalization and technology on high/low income individuals.
- CLO 08. Examine the effects of deregulation and declining unions on wages.
- CLO 09. Examine the impact of globalization, immigration and technology on income inequality.
- CLO 10. Compare and contrast economic factors that contribute to, and can help to prevent, financial crisis.

Topics and Objectives		(What are students producing as evidence of mastery?)		(What is required for students to be able to create outputs?)	
Topics	Module Learning Objectives	Individual/Collaborative Activities	Discussions	Readings	Videos, Micro-Lectures, & Demonstrations
General topics found in each module	Learning objectives for each module	What will student complete to demonstrate mastery? How can you make the task authentic to mimic a real-world situation or skill?	Are there concepts, applications, case studies, etc. might be appropriate for discussion, analysis, and/or debate with others?	What resources and text- based content do students need to complete their work?	Are there any videos that can support students' outputs? Which concepts will you need to support through your own micro-lectures?
Module 1: Why are some countries rich and others poor?	MLO1) Infer why are there such large gaps in average incomes between countries. (CLO 1) MLO2) Examine the factors on which productivity depends. (CLO 2) MLO3) Explore ways that productivity be enhanced. (CLO 3) MLO4) Interpret the roles that institutions play in enhancing a country's economy. (CLO 4) MLO5) Examine GDP and how effective is it in measuring a country's well-being (LCO 5)	Individual Assignments • Economic Development Team Welcome (MLO1-5) • Signup Genius Culminating Group Project • The Big Idea (MLO1-5) • How do you quantify the benefit of a regulation? How do you quantify the cost of a regulation? • What is the function of the free market? • When does regulation serve this function, and when does regulation undermine this function? • Name one good regulation in your country and one bad	 Icebreaker (MLO1-5) Why are some countries rich and some poor? Share additional questions. Current Event Article Review (MLO1-5) VoiceThread Identify an article on a current event related to the outcomes/lectures. How does the article illuminate issues of income disparity, productivity, and institutional roles in a country's economy? Describe why the article interested you. 	Textbook: Greenlaw, S. A., Taylor, T., Shapiro, D., (2017). Principles of Economics 2e. OpenStax College, Open Textbook Library. (MLO1-5) Chapter 1: Introduction Supplemental: Economics Games (MLO1-5)	Micro-Lectures Income Disparity, Productivity, and Natural Endowments (MLO1-5) Effort, Specialization, and Comparative Advantage (MLO1-5) Know-How and Institutions (MLO1-5) GDP per capita in 1990 international dollars. Ease of Doing Business Rankings Consider consumption vs. investment.

Module 3: Are MLO1) Determine the Individual Assignments Icebreaker (MLO1-5) Textbook: Greenlaw, S. Micro-Lectures (MLO1-5)	Module 2: When should government intervene in a free market? MLO2) Interpret the impact of economic surplus. (CLO 2) MLO3) Discuss how markets can fall. (CLO 2) MLO4) Recognize the advantages and limitations of government intervenent intervenent intervenent intervenent intervenent intervenent intervenent intervention. (CLO 2) MLO5) Describe market based regulations. Culminating Project MLO5) Describe market based regulations. (CLO 2) MLO5) Describe market based regulation? MLO6) Describe market can fall. (CLO 2) MLO7) Describe market based regulation? MLO8) Describe market pased regulation? MLO9) Describe market pased regulation? MLO9) Describe market pased regulation? MLO6) Describe market pased regulation? MLO7) Determine the intervention of the free market? Men one good regulation in your country and one bad regulation and benefits. Module 3: Are MLO9) Determine the individual Assignments Individual Assignmen
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better suited to big vs small companies. (CLO 3)

MLO2) Interpret how perfect markets differ from less-than-perfect markets. (CLO 3)

MLO3) Describe oligopoly markets. (CLO 3)

MLO4) Define monopoly markets. (CLO 4)

MLO5) Examine the processes of creative destruction and vertical disintegration reshaping the economy. (CLO 3)

- Oligopolies and Monopolies (MLO1-5)
 - Graphic organizer or presentation.
 - Compare and contrast the impact of large and small companies on the economy and the market.

Culminating Project

- The Big Idea (MLO1-5)
 - Should countries be able to support "national champions"? What does this do to competitors in other countries that are not supported by government?
 - Is it better to concentrate power in one company (a monopolist or a monopsonist), or is it better for an economy to have many competitors? Who benefits in each case?
 - Is there an example of a "good" monopoly you can think of in your country?
 - Are some industries natural monopolies? Why?

- Are big companies or small companies more important for the economy?
- Share additional questions.

Current Event Article Review (MLO1-5)

- VoiceThread
- Identify an article on a current event related to the outcomes/lectures.
- How does the article illuminate less than perfect markets, oligopoly, or monopoly?
- Describe why the article interested you. Why is it relevant to this course?

- D., (2017). Principles of Economics 2e. OpenStax College, Open Textbook Library. (MLO1-5)
- Chapter 8: Perfect Competition
- Chapter 9: Monopoly
- Chapter 10:
 Monopolistic
 Competition and
 Oligopoly
- Chapter 11: Monopoly and Antitrust Policy

Supplemental:

• Moblab (MLO1-5)

- Perfect Markets and Fixed/Variable Costs
 - What's the business landscape like?
 - Role of Market Competition
 - Perfect Markets
 - Production
 - Fixed vs. variable costs
- Economies of Scale and Less than Perfect Markets
 - Marginal costs
 - Economies of scale
 - Less than perfect markets?
 - $\circ \ \text{Price discrimination}$
 - Oligopoly
 - Big Companies & Disadvantage
- Price Elasticity
 - o Monopolies
 - Elasticity
- Monopolies
 - Natural Monopolies
 - o Anti-trust laws
 - Vertical Integration
 - Vertical Disintegration

Module 4: Do taxes reduce growth and employment?	MLO1) Describe the kinds of taxes the government collects. (CLO 5) MLO2) Examine how taxation differs for different kinds of businesses. (CLO 5) MLO3) Interpret the effect of tax preferences. (CLO 6) MLO4) Compare and contrast who ultimately pays the cost of taxes. (CLO 6) MLO5) Identify how taxes encourage or discourage job creation and economic growth. (CLO 6)	o Is it ok for big companies to have low prices if it kills small companies? How low of a price is ok? Individual Assignments • Elasticity, Taxes, and Pricing Power (MLO1-5) o Graphic organizer or presentation. o Demonstrate your understanding of the relationship between elasticity, the cost of taxes and pricing power. Culminating Project • The Big Idea (MLO1-5) o What if taxes were 100%? What if taxes were 0%? Is there a natural rate of taxation that is best? Does it depend on your view of the role of government? o When should government allocate funds? When should the private sector? o What are situations in which neither can be trusted to allocate efficiently or fairly? Are there examples of this in your country?	Icebreaker (MLO1-5) Do taxes reduce growth and employment? Share additional questions. Current Event Article Review (MLO1-5) VoiceThread Identify an article on a current event related to the outcomes/lectures. How does the article present the varying kinds of taxes that the government collects, the effect of tax preferences, or how taxes encourage or discourage job creation growth? Describe why the article interested you. Why is it relevant to this course?	Textbook: Greenlaw, S. A., Taylor, T., Shapiro, D., (2017). Principles of Economics 2e. OpenStax College, Open Textbook Library. (MLO1-5) Chapter 30: Government Budgets and Fiscal Policy Chapter 31: The Impacts of Government Borrowing Supplemental: Moblab (MLO1-5)	Micro-Lectures Forms of Taxes Kinds of Taxes Graduated Rates Other Forms of Taxes (payroll, property, sales, tariffs) Taxation on Business Partnerships and/or Corporations Dividends and Capital Gains Credits/Deductions Who pays? Elasticity and Pricing Power Government Involvement Raising and Lowering Taxes US and Taxes Comparing US to other Countries Is taxation policy fair? Vertical and horizontal equity Using tax dollars effectively

Module 5: Is globalization good for Americans?	MLO1) Describe why countries import some products and export others. (CLO 7) MLO2) Explore the people, countries and economies that benefits from global trade. (CLO 7) MLO3) Examine how global trade disrupt economies. (CLO 8) MLO4) Interpret whether or not the U.S. dollar is treated differently than other currencies. (CLO 8) MLO5) Describe what can be done about inequalities from global trade. (CLO 8)	impact people differently, and how does it affect behavior? Can you be taxed for waking up in the morning? Why not? Individual Assignments • The Global Economy (MLO1-5)	Icebreaker (MLO1-5) Is globalization good for Americans? Share additional questions. Current Event Article Review (MLO1-5) VoiceThread Identify an article on a current event related to the outcomes/lectures. How does the article illuminate issues of globalization, the impact of imports and exports, how global trade disrupts economies or the inequalities that develop as a result of global trade? Describe why the article interested you. Why is it relevant to this course?	Textbook: Greenlaw, S. A., Taylor, T., Shapiro, D., (2017). Principles of Economics 2e. OpenStax College, Open Textbook Library. (MLO1-5) Chapter 32: Macroeconomic Policy around the World Chapter 33: International Trade Chapter 34: Globalization and Protectionism Supplemental: Economics Games (MLO1-5)	Micro-Lectures (MLO1-5) Trade on a Global Scale Specialization Benefits of Increased Trade Globalization Secondary beneficiaries The losers The education gap Enablers of globalization Disruption and Imbalance How's globalization and trade disruptive socially and economically Balanced and imbalanced trade Money and exchange rates Pegging currencies to the US dollar Good for country vs. good for the individual
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Module 6: Why have incomes become so unequal?	MLO1) Examine how income inequality is measured. (CLO 9) MLO2) Interpret the role	What are technologies that help the middle class more? What about the poor? Individual Assignments Economics and Issues of Inequality (MLO1-5) Graphic organizer or	Icebreaker (MLO1-5) • Why have incomes become so unequal? • Share additional	Textbook: Greenlaw, S. A., Taylor, T., Shapiro, D., (2017). Principles of Economics 2e. OpenStax College, Open Textbook	Micro-Lectures (MLO1-5) Income Inequalities Trends in income gaps Trade and specialization Immigration
	globalization, immigration and technology play. (CLO 9) MLO3) Explore how education factors into income differences. (CLO 9) MLO4) Recognize the effects of competition and deregulation on wages. (CLO 9) MLO5) Identify ways that the decline of unions has increased income inequality. (CLO 9) MLO6) Consider whether or not statistics always reflect the realities of income inequality. (CLO 9)	presentation. Demonstrate your understanding of how inequality and economic disparity is influenced by issues of immigration, education and globalization. Culminating Project The Big Idea (MLO1-5) Has capitalism lowered absolute poverty, or increased absolute poverty? Is prosperity acceptable if it leads to more inequality? Is inequality necessary for there to be prosperity? When does inequality become unacceptable, or unacceptably dangerous? Why?	current Event Article Review (MLO1-5) VoiceThread Identify an article on a current event related to the outcomes/lectures. How does the article present or describe how income inequality is measured; how education factors into income differences; or the effects of competition on the deregulation of wages? Describe why the article interested you. Why is it relevant to this course?	Library. (MO1-5) Chapter 14: Labor Markets and Income Chapter 15: Poverty and Economic Inequality Supplemental: Economics Games (MLO1-5)	 Trickle Down Other Factors of Inequalities Technology Higher levels of skills and knowledge Global companies Evolving corporations Deregulation Unions The Effects of Inequality Demographic factors Double Incomes Prices

		What is the difference in wealth between a peasant in 1950 and a peasant with a smart phone today? How has life changed for the bottom 10% in your country over the last 50 years?			
Module 7: Why are there repeated financial crises?	MLO1) Describe how the conventional banking system works. (CLO 10) MLO2) Interpret the difference between a liquidity problem and a solvency problem. (CLO 10) MLO3) Explore how stocks and bonds put a price on risk. (CLO 10) MLO4) Examine the shadow banking system. (CLO 10) MLO5) Evaluate agency problems and how they contribute to financial crisis. (CLO 10) MLO6) Investigate how financial regulatory reform prevent future crises. (CLO 10)	Culminating Project Final Recommendations (MLO1-6) Economic growth Employment and job creation Wage increase Inflation Monetary policy Housing prices Taxes Global trade Income inequality Financial crisis and reform Presentation (MLO1-6) Group Assessment (MLO1-6) Self-Assessment (MLO1-6)	Icebreaker (MLO1-6) Why are there repeated financial crises? Share additional questions. Current Event Article Review (MLO1-6) VoiceThread Identify an article on a current event related to the outcomes/lectures. Explain how the article describes the impact of the conventional banking system, stocks and bonds, or financial crises. Describe why the article interested you. Why is it relevant to this course?	Textbook: Greenlaw, S. A., Taylor, T., Shapiro, D., (2017). Principles of Economics 2e. OpenStax College, Open Textbook Library. (MLO1-6) Chapter 27: Money and Banking Chapter 28: Monetary Policy and Bank Regulation Supplemental: Economics Games (MLO1-6)	Micro-Lectures (MLO1-6) Structures of the Financial System Types of financial crises? Tulip Mania, South Sea Bubble, Panic of 1873, 1907 Bankers Panic, The Great Crash Elements of Financial Crisis Structure Insolvency/Liquidity Federal Reserve and FDIC Stocks and Bonds Risk Shadow Banking The System Tranches Investment Banks Pricing Risk Causes of Crises Herd Behavior and Speculation Investors vs. Traders Arbitrage

			○ Carry Trade○ Hot Money○ Regulatory Reform
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